

Malaysian & ASEAN M&A Market Review

Full Year 2014

MALAYSIA ANNOUNCED M&A ADVISOR RANKING – FULL YEAR 2014

Rank	Advisor Parent	\$m	No.	%Shr	FY'13 Rank
1	CIMB Group	5,034	23	17.8	3
2	Bank of America Merrill Lynch	4,491	7	15.9	4
3	RHB Capital Bhd	4,054	39	14.4	1
4	JPMorgan	2,632	5	9.3	15
5	Maybank	2,627	14	9.3	6
6	AmInvestment Bank Bhd	2,542	16	9.0	2
7	Kenanga Investment Bank Bhd	2,422	17	8.6	8
8	Goldman Sachs	2,293	5	8.1	5
9	BDO	2,083	5	7.4	53
10	Tudor Pickering Holt & Co LLC	2,000	1	7.1	-

MALAYSIA COMPLETED M&A ADVISOR RANKING – FULL YEAR 2014

Rank	Advisor Parent	\$m	No.	%Shr	FY'13 Rank
1	CIMB Group	5,352	19	23.5	1
2	RHB Capital Bhd	4,866	37	21.4	4
3	AmInvestment Bank Bhd	3,731	22	16.4	7
4	Bank of America Merrill Lynch	3,604	7	15.8	8
5	Goldman Sachs	2,736	5	12.0	3
6	JPMorgan	2,409	5	10.6	16
7	Kenanga Investment Bank Bhd	1,835	11	8.1	14
8	Maybank	1,551	11	6.8	2
9	Lazard	1,438	2	6.3	20
10	Affin Investment Bank Bhd	1,372	9	6.0	12

ASEAN ANNOUNCED M&A ADVISOR RANKING – FULL YEAR 2014

Rank	Advisor Parent	\$m	No.	%Shr	FY'13 Rank
1	Bank of America Merrill Lynch	20,664	15	15.8	3
2	Citi	20,114	14	15.4	20
3	Goldman Sachs	16,391	18	12.5	2
4	DBS	16,141	16	12.3	34
5	UBS	14,274	15	10.9	18
6	Morgan Stanley	14,183	16	10.8	16
7	JPMorgan	13,466	18	10.3	7
8	Deutsche Bank	13,170	16	10.1	13
9	Credit Suisse	10,831	16	8.3	5
10	Barclays	10,187	7	7.8	35

ASEAN COMPLETED M&A ADVISOR RANKING – FULL YEAR 2014

Rank	Advisor Parent	\$m	No.	%Shr	FY'13 Rank
1	Goldman Sachs	26,612	21	21.6	3
2	Bank of America Merrill Lynch	19,753	15	16.0	10
3	Credit Suisse	14,775	13	12.0	7
4	Morgan Stanley	13,603	13	11.1	5
5	JPMorgan	13,088	16	10.6	2
6	DBS	12,762	12	10.4	11
7	Macquarie Group	12,291	7	10.0	16
8	Lazard	9,790	7	8.0	21
9	Deutsche Bank	9,323	12	7.6	13
10	Citi	9,289	8	7.5	9

ASIA PACIFIC (EX. JAPAN) ANNOUNCED M&A ADVISOR RANKING – FULL YEAR 2014

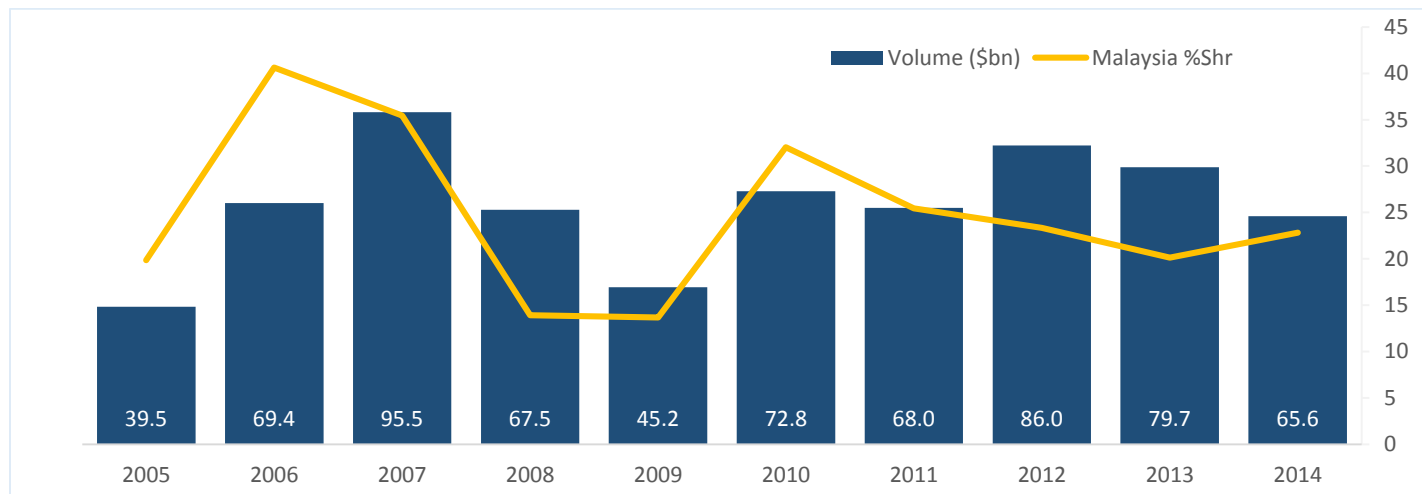
Rank	Advisor Parent	\$m	No.	%Shr	FY'13 Rank
1	Goldman Sachs	105,649	83	13.7	3
2	Bank of America Merrill Lynch	91,229	54	11.9	5
3	Citi	76,127	76	9.9	7
4	Morgan Stanley	68,945	62	9.0	2
5	UBS	64,536	63	8.4	1
6	Deutsche Bank	59,994	51	7.8	8
7	China International Capital Corp Ltd	53,447	40	7.0	14
8	CITIC Securities	48,087	34	6.3	23
9	Somerley Ltd	42,768	33	5.6	20
10	JPMorgan	41,097	52	5.4	4

ASIA PACIFIC (EX. JAPAN) COMPLETED M&A ADVISOR RANKING – FULL YEAR 2014

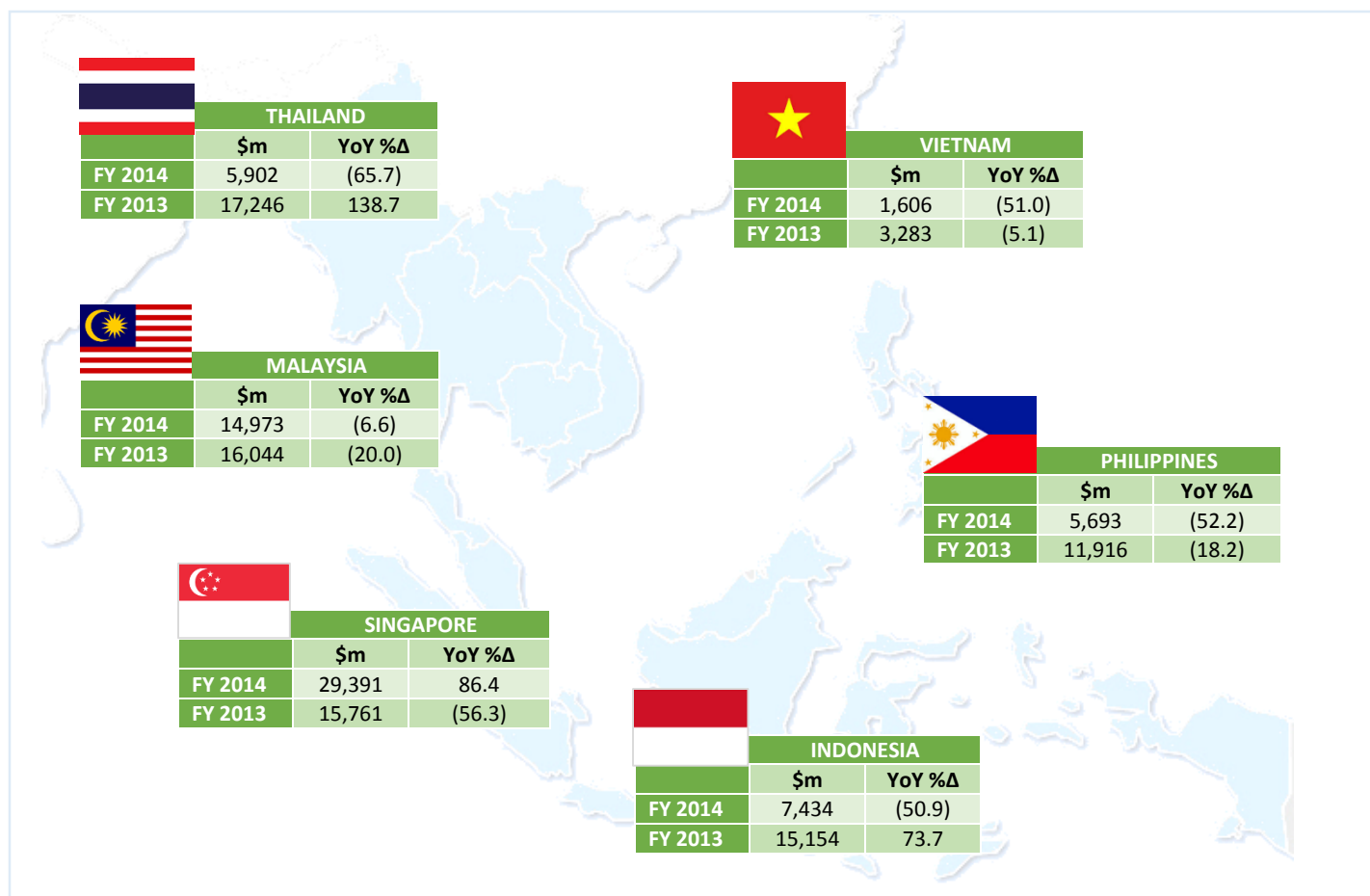
Rank	Advisor Parent	\$m	No.	%Shr	FY'13 Rank
1	Morgan Stanley	96,080	61	13.9	4
2	Goldman Sachs	92,051	88	13.3	1
3	Citi	77,710	68	11.2	3
4	UBS	73,929	69	10.7	5
5	Bank of America Merrill Lynch	71,262	54	10.3	10
6	Credit Suisse	65,468	55	9.4	7
7	Deutsche Bank	59,915	53	8.6	12
8	JPMorgan	59,591	56	8.6	2
9	Macquarie Group	38,738	58	5.6	9
10	KPMG Corporate Finance	37,845	110	5.5	16

Note: all \$ figures are denominated in US dollars. Asia Pacific includes North Asia, ASEAN, Australasia and Indian sub-continent.

ASEAN-TARGETED ANNOUNCED M&A VOLUME BY FULL YEAR



ASEAN ANNOUNCED M&A VOLUME BY TOP TARGET NATIONS – FULL YEAR 2014



TOP 5 MALAYSIA-TARGETED ANNOUNCED M&A TRANSACTIONS – FULL YEAR 2014

Announced	Completed	Target	Acquiror	Acquiror Nation	All Advisors	\$m
30-Sep-14	29-Jan-15	Oil & Gas Assets (Malaysian oil and gas assets)	PT Pertamina (Persero)	Indonesia	Tudor Pickering Holt & Co LLC	2,000
18-Jul-14	6-Nov-14	IGB Corp Bhd (27.3922%)	Goldis Bhd	Malaysia	Veda Capital Ltd; RHB Capital Bhd; CIMB Group; Kenanga Investment Bank Bhd	755
11-Nov-14	31-Dec-14	Malaysian Refining Co Sdn Bhd (47%)	Petroliam Nasional Bhd - Petronas	Malaysia		635
9-Jun-14	3-Apr-15	IJM Land Bhd (35.8451%)	IJM Corp Bhd	Malaysia	AmInvestment Bank Bhd; Hong Leong Financial Group Bhd; Newfields Advisors Sdn Bhd; Maybank	618
27-Mar-14	30-Sep-14	Packet One Networks (Malaysia) Sdn Bhd (78.2583%)	Telekom Malaysia Bhd; SK Telecom Co Ltd	Malaysia	RHB Capital Bhd; JPMorgan; Goldman Sachs; CIMB Group	606

TOP 5 ASEAN-TARGETED ANNOUNCED M&A TRANSACTIONS – FULL YEAR 2014

Announced	Completed	Target	Target Nation	Acquiror	All Advisors	\$m
9-Jan-14	9-Jan-14	Frasers Centrepoint Ltd	Singapore	Existing Shareholders	Morgan Stanley; UOB; DBS; Maybank	4,061
14-Apr-14	9-Jun-14	CapitaMalls Asia Ltd (34.7301%)	Singapore	CapitaLand Ltd	Deutsche Bank; Morgan Stanley; Credit Suisse	2,548
30-Sep-14	29-Jan-15	Oil & Gas Assets (Malaysian oil and gas assets)	Malaysia	PT Pertamina (Persero)	Tudor Pickering Holt & Co LLC	2,000
6-Nov-14	27-Aug-15	STATS ChipPAC Ltd	Singapore	Jiangsu Changjiang Electronics Technology Co Ltd (50.98% / 29.41% / 19.61%); Semiconductor Manufacturing International Corp - SMIC; National Integrated Circuit Industry Investment Fund Co Ltd	Citi; Maybank; Deutsche Bank; Industrial & Commercial Bank of China - ICBC; DBS; China International Capital Corp Ltd	1,764
27-May-14	9-Sep-14	Goodpack Ltd	Singapore	KKR & Co LP	Rippledot Capital Advisers Pte Ltd; Provenance Capital Pte Ltd; Morgan Stanley; Credit Suisse; Goldman Sachs; Deutsche Bank	1,237

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