

Malaysian & ASEAN M&A Market Review

1Q 2016

MALAYSIA ANNOUNCED M&A ADVISOR RANKING – 41Q 2016

Rank	Advisor Parent	\$m	No.	%Shr	1Q 15 Rank
1	CIMB Group	863	9	14.9	2
2	Maybank	788	4	13.6	7
3	RHB Capital	504	4	8.7	6
4	AmlInvestment Bank	445	1	7.7	1
5	Hong Leong Financial Group	440	3	7.6	-
6	Lazard	372	1	6.4	-
6	Citi	372	1	6.4	-
8	Kenanga Investment Bank	141	4	2.4	16
9	Nomura	106	2	1.8	-
10	JPMorgan	45	1	0.8	-

MALAYSIA COMPLETED M&A ADVISOR RANKING – 1Q 2016

Rank	Advisor Parent	\$m	No.	%Shr	1Q 15 Rank
1	Maybank	3,889	4	59.2	5
2	Rothschild	3,859	1	58.7	0
2	HSBC	3,859	1	58.7	17
4	Kenanga Investment Bank	750	4	11.4	10
5	AmlInvestment Ban	601	8	9.2	7
6	Goldman Sachs	416	1	6.3	8
6	Deloitte	416	1	6.3	0
6	Citi	416	1	6.3	2
9	Hong Leong Financial Group	415	2	6.3	13
10	RHB Capital	385	2	5.9	4

ASEAN ANNOUNCED M&A ADVISOR RANKING – 1Q 2016

Rank	Advisor Parent	\$m	No.	%Shr	1Q 15 Rank
1	Bank of America Merrill Lynch	21,597	8	19.7	1
2	JPMorgan	18,932	13	17.2	5
3	UBS	12,607	5	11.5	7
4	Nomura	12,355	11	11.2	14
5	HSBC	11,228	13	10.2	17
6	Somerley Ltd	10,394	2	9.5	20
7	CITIC Securities	10,394	2	9.5	0
8	Mizuho	10,357	3	9.4	88
9	Citi	9,508	12	8.7	2
10	Deutsche Bank	6,816	7	6.2	6

ASEAN COMPLETED M&A ADVISOR RANKING – 1Q 2016

Rank	Advisor Parent	\$m	No.	%Shr	1Q 15 Rank
1	Bank of America Merrill Lynch	26,585	10	24.4	2
2	Citi	15,614	14	14.3	10
3	UBS	14,379	8	13.2	12
4	JPMorgan	12,873	10	11.8	5
5	Nomura	12,064	10	11.1	13
6	Somerley Ltd	10,394	2	9.5	20
7	CITIC Securities	10,394	2	9.5	0
8	Mizuho	10,357	3	9.5	69
9	Barclays	9,844	6	9.0	38
10	Deutsche Bank	8,873	11	8.1	9

ASIA PACIFIC (EX. JAPAN) ANNOUNCED M&A ADVISOR RANKING – 1Q 2016

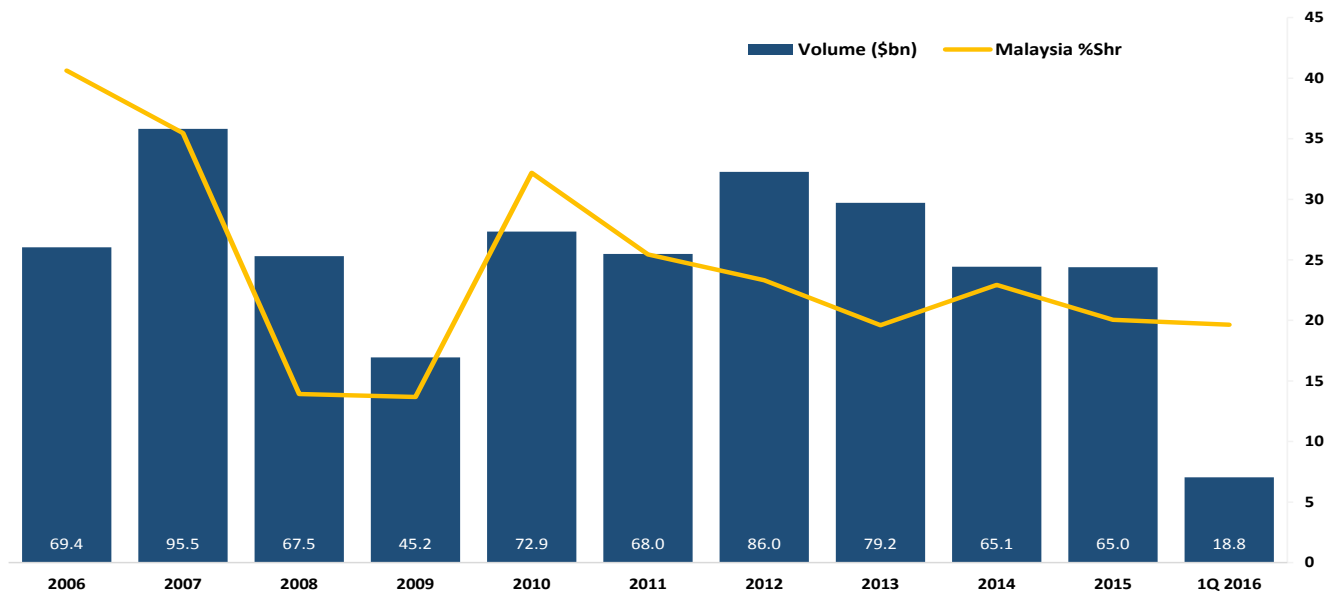
Rank	Advisor Parent	\$m	No.	%Shr	1Q 15 Rank
1	Goldman Sachs	82,474	18	27.5	3
2	JPMorgan	79,077	15	26.3	9
3	UBS	78,340	21	26.1	6
4	HSBC	64,166	7	21.4	1
5	Lakeside Capital Advisers LLC	48,018	1	16.0	0
6	Dyalco	48,018	1	16.0	0
7	China CITIC Bank Corp Ltd	48,018	1	16.0	0
8	CICC	31,517	17	10.5	33
9	Credit Suisse	30,677	19	10.2	16
10	Morgan Stanley	28,759	19	9.6	13

ASIA PACIFIC (EX. JAPAN) COMPLETED M&A ADVISOR RANKING – 1Q 2016

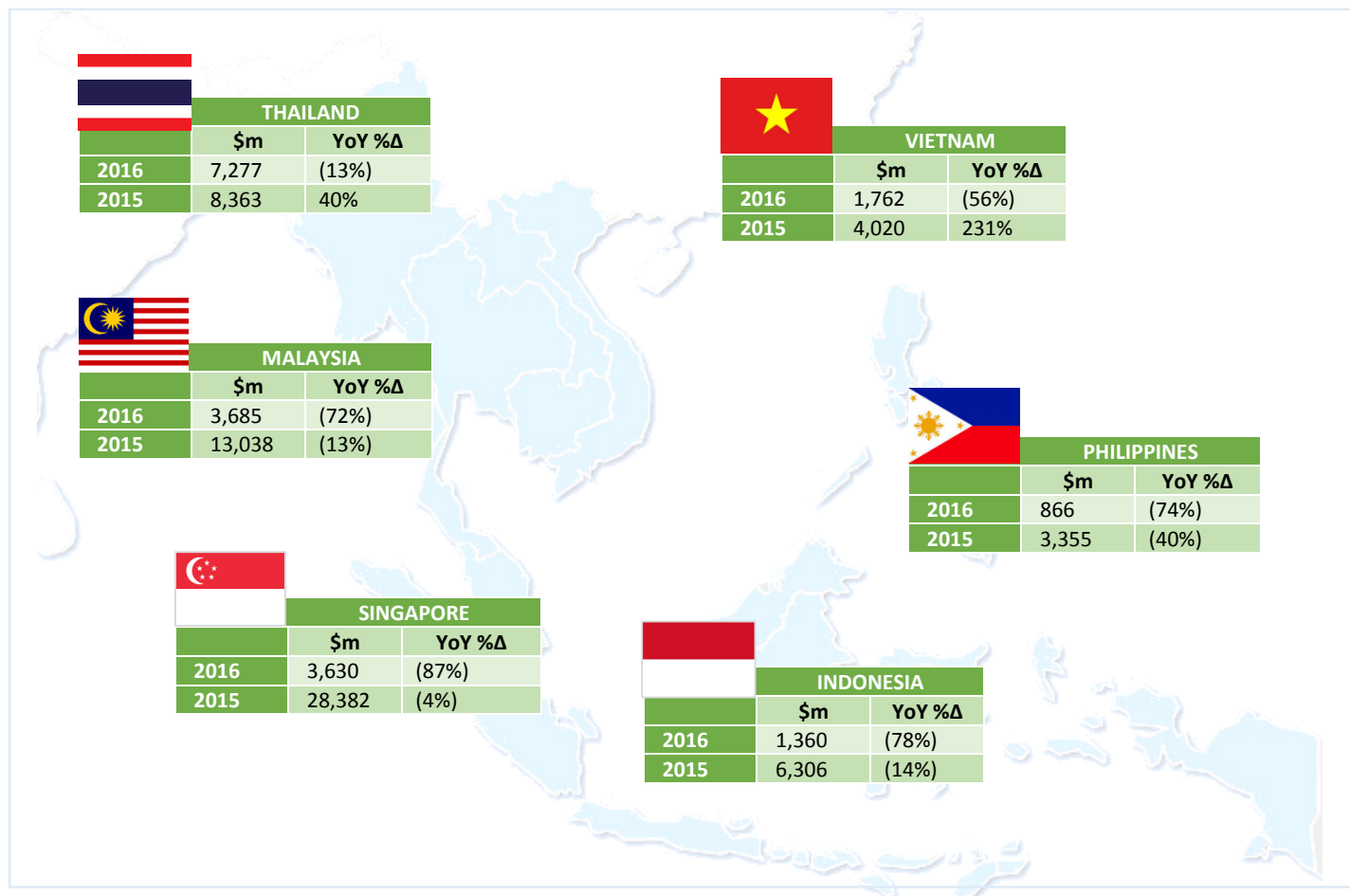
Rank	Advisor Parent	\$m	No.	%Shr	1Q 15 Rank
1	Goldman Sachs	12,109	14	7.9	1
2	Morgan Stanley	10,246	14	6.7	27
3	UBS	10,206	13	6.7	12
4	Credit Suisse	8,195	13	5.4	11
5	Bank of America Merrill Lynch	8,182	8	5.4	2
6	JPMorgan	7,555	10	5.0	17
7	GF Securities Co Ltd	7,186	12	4.7	74
8	CICC	6,008	11	3.9	6
9	Rothschild	5,838	10	3.8	9
10	Grant Samuel & Associates Pty	5,611	3	3.7	30

Note: all \$ figures are denominated in US dollars. Asia Pacific includes North Asia, ASEAN, Australasia and Indian sub-continent.

ASEAN-TARGETED ANNOUNCED M&A VOLUME BY FULL YEAR



ASEAN ANNOUNCED M&A VOLUME BY TOP TARGET NATIONS – 1Q 2016



TOP 5 MALAYSIA-TARGETED ANNOUNCED M&A TRANSACTIONS – 1Q 2016

Announced	Completed	Target	Acquiror	All Advisors	Acquiror Nation	\$m
4th Jan 2016		Bandar Malaysia Sdn Bhd (60%)	China Railway Group Ltd Iskandar Waterfront Holdings Sdn Bhd		China	1,228
24th Feb 2016		Gumusut-Kakap Semi-Floating Production System (L) Ltd (50%)	MISC Bhd	Maybank Investment Bank Bhd AmInvestment Bank Bhd	Malaysia	445
1st Feb 2016		Shell Refining Co (FOM) Bhd	Shandong Hengyuan Petrochemical Co Ltd	Lazard Citigroup Global Markets Asia Ltd RHB Investment Bank Bhd	China	372
22nd Jan 2016		Oil & Gas Assets (FPSO Bertam in Block PM307)	M3nergy Bhd		Malaysia	265
24th Feb 2016		Aspen Vision All Sdn Bhd	Yi-Lai Bhd		Malaysia	131


TOP 5 ASEAN-TARGETED ANNOUNCED M&A TRANSACTIONS – 1Q 2016

Announced	Completed	Target	Target Nation	Acquiror	All Advisors	\$m
7th Feb 2016		Big C Supercenter pcl	Thailand	Thai Charoen Corp Group - TCC Group	JPMorgan Goldman Sachs HSBC Bank plc BNP Paribas Rothschild et Cie Banque SA Credit Suisse Natixis Bank of America Merrill Lynch Credit Agricole CIB Morgan Stanley JayDee Partners Ltd Maybank Kim Eng Securities (Thailand) plc	6,411
4th Jan 2016		Bandar Malaysia Sdn Bhd (60%)	Malaysia	China Railway Group Ltd Iskandar Waterfront Holdings Sdn Bhd		1,228
23rd Feb 2016	24th Feb 2016	OUE Commercial REIT (15.7544%)	Singapore	OUE Ltd		1,030
14th Jan 2016		Security Bank Corp (20%)	Philippines	Mitsubishi UFJ Financial Group Inc	Mitsubishi UFJ Morgan Stanley Securities Co Ltd	779
28th Mar 2016		Halcyon Agri Corp Ltd	Singapore	Sinochem International Corp	Deutsche Bank AG (Singapore) Australia & New Zealand Banking Group Ltd (Singapore)	744

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